

# Joseph Natarelli

## ASSURANCE SERVICES

Joseph Natarelli is leader of the Firm's national Construction Industry Practice group, as well as the Firm's office managing partner in the Long Wharf Drive office in New Haven, Connecticut. In addition, he is a member of the Firm's Management Committee. Mr. Natarelli has more than 30 years of experience with international accounting and consulting firms. He frequently serves as the lead audit engagement partner for a variety of consulting matters.

Mr. Natarelli is experienced in providing auditing and consulting services related to corporate acquisitions, divestitures, and mergers and refinancing. He is highly trained in the accounting and structuring of these transactions.

Mr. Natarelli frequently speaks on accounting and auditing matters. For nearly a decade, he has served as a technical reviewer for the AICPA's Audit Risk Alert for Real Estate and Construction Industry Developments and the AICPA Audit and Accounting Guide – Construction Contractors.

He has been interviewed by a number of prestigious media outlets including the Wall Street Journal, Bloomberg, Businessweek and Fox Business.

### Professional & Civic Affiliations

Associated Builders and Contractors, Inc., Board of Directors and Membership Committee  
Construction Industry Council of Westchester and Hudson Valley, Inc.

American Institute of Certified Public Accountants (AICPA) - National Construction Industry Program Conference Committee, Chairman, 2013-2014

Connecticut Society of Certified Public Accountants (CTCPA)

National Association of Surety Bond Producers (NASBP)

Associated General Contractors of Connecticut, Treasurer & Secretary

Associated Builders and Contractors of Connecticut

Start Community Bank, Board of Directors & Chairman of the Audit Committee

Quinnipiac University, School of Business - Instructor; Advisory Board Member;

Business Leader Hall of Fame, Chairman; Distinguished Alumni Award: 2013, Doctorate of Humane Letters: 2018

Southern Connecticut State University Foundation, Inc., Board of Directors, 2013

Easter Seals Goodwill Industries Rehabilitation Center, Inc., Chairman

Utility Contractors Association of Connecticut, Member

### Articles, Seminars & Presentations

Silicon Valley Spreads its Wings: Major Campuses Planned for Multiple Cities, *Construction Accounting & Taxation*, January/February 2019

Déjà vu All Over Again, *Construction Accounting & Taxation*, November/December 2018

The Likely Impact of Tax Reform on Capital Expenditures: What Tax Reform Can Do For Your Taxes (and the Economy), *Construction Accounting & Taxation*, September/October 2018

Is National Policymaking Helping or Hurting, *Construction Accounting & Taxation*, July/August 2018

You're Hired: White House Reaffirms Support for Apprenticeships by Forming New Task Force, *Construction Accounting & Taxation*, May/June 2018

Materials Prices on the Rise: Recent Increases May Represent Tip of the Iceberg, *Construction Accounting & Taxation*, March/April 2018

Auditing and Accounting Panel, AICPA Construction and Real Estate Conference, 2015 - 2018

When will the canaries arrive? The difficulty of predicting the next real estate downturn, *Construction Accounting & Taxation*, January/February 2018

Apprenticeship Programs in the United States - We Need More, *Construction Accounting & Taxation*, November/December 2017

Unified Framework for Fixing Our Broken Tax Code, Construction Seminar hosted by Ion Bank (October 2017)

The Economic Implications of Hurricanes and Other Natural Disasters, *Construction Accounting & Taxation*, September/October 2017

The Implications of America's EB-5 Program for U.S. Construction, *Construction Accounting & Taxation*, July/August 2017

Tax Cuts and Construction, *Construction Accounting & Taxation*, May/June 2017

Maximizing Surety and Banking Credit, Dexter + Chaney User Connect User Conference, April 2017

Infrastructure-Led Stimulus Package, *Construction Accounting & Taxation*, March/April 2017

Trump will be Good for Construction in the Near Term; Longer Term is Less Clear,

*Construction Accounting and Taxation*, January/February 2017

Are Millennials Culturally Compatible with Construction? Not Clear That They Are,

*Construction Accounting and Taxation*, Nov/Dec 2016

Advanced Accounting and Financial Statement Issues for Construction Contractors,

AICPA Construction and Real Estate Conference, 2015 and 2016

Fixing America's Infrastructure, One Public-Private Partnership at a Time, *Construction Accounting and Taxation*, September/October 2016



**Joseph Natarelli, CPA\***  
Construction Services Leader

### SUBJECT MATTER EXPERTISE

Mergers & Acquisitions  
Divestitures  
Refinancing  
Structuring of Transactions  
Audits  
Assurance

### PRACTICE FOCUS

Construction  
Real Estate  
Manufacturing  
Gaming Franchises

### EDUCATION

Bachelor of Science, Accounting  
Quinnipiac University



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Phone 203.781.9710

joseph.natarelli@marcumllp.com

www.marcumllp.com

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